

Retail Buyer - Grandview



CORE RESPONSIBILITIES:

Team with Director of Operations and Store Managers to develop merchandise assortments for the Retail Division that achieve sales and margin goals.

Track sales on existing SKUs and place replenishment orders as needed to maintain inventory

Analyze existing SKU's to determine items which should be pared back or discontinued

Use data to evaluate the performance of items and make recommendations

Negotiate pricing that allows for target margins and consumer appeal

Manage all the ancillary costs, such as shipping, related to our merchandise buys

Assist in managing inventory levels

Manage the day to day relationships with existing vendors

Negotiate pricing/terms/other factors necessary for success

Remain current on new offerings and market trends

Coordinate with Marketing Team to ensure we have up to date product images, story content and other assets

Coordinate with Store Managers to schedule appropriate merchandising and in-store displays

Prepare and present business analyses, as needed

SKILLS & ABILITIES

High level of attention to detail and accuracy

Analytical and multi-tasking abilities

Well versed in the economics of retailing

Concise and positive communication skills

Ability to work independently and as a team member; self-motivated

Must be computer proficient (Microsoft Office: *Excel* & Word and able to learn point-of-sale and inventory systems)

Ability to meet deadlines and deliver accurate work

Product knowledge in categories such as clothing, feed, pet food and supplies, animal health, tack, lawn/garden & gifts are strongly preferred.

EDUCATION and/or EXPERIENCE

Minimum 2 years Retail Sales/Merchandise Planner/Buyer experience preferred.

Compensation DOE

We offer a competitive compensation package, which includes medical, dental, and vision, and 401K plan.

Send letter of interest and resume to carrers@bleyhl.com